

Message Text

UNCLASSIFIED

PAGE 01 BEIRUT 14672 091920Z

61

ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 COME-00 FAA-00 DOTE-00

CIAE-00 INR-07 NSAE-00 RSC-01 /038 W

----- 003058

R 091511Z DEC 74

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 1720

AMEMBASSY LONDON

INFO AMEMBASSY KUWAIT

FAA BRUSSELS

AMEMBASSY PARIS

UNCLAS BEIRUT 14672

EO 11652: N/A

TAGS: EAIR, KU

SUBJECT: CIVAIR: BOEING SALES EFFORT KUWAIT

REF: STATE 264419; KUWAIT 5161

1. IN CALL ON KUWAIT AIRWAYS CHAIRMAN DECEMBER 5, ECON OFFICER BOGOSIAN AND RCAA DWOR ASSURED CHAIRMAN THAT USG DOES NOT FAVOR ONE US FIRM OVER ANOTHER IN COMPETITIVE EXPORT SALES AND THAT USG SUPPORTS ALL THREE US WIDEBODIED MANUFACTURERS. EMBOFF AND RCAA EXPRESSED HOPE THAT, WITHIN THE BOUNDS OF ECONOMIC VIABILITY, KUWAIT AIRWAYS WILL SHORTLY ORDER ONE OF THE THREE US AIRCRAFT UNDER CONSIDERATION AND CONFIRMED USG VIEW IN LETTER HANDED TO CHAIRMAN.

2. CHAIRMAN INDICATED THAT HE HAD NEVER BEEN LED TO BELIEVE THAT USG DID IN FACT FAVOR ONE US MANUFACTURER OVER ANOTHER AND THAT HE WAS GOING TO PERSONALLY CONVEY THIS IMPRESSION TO BOEING, DOUGLAS, AND LOCKHEED. HE THEN CONFIRMED THAT HE WOULD BE BUYING A US WIDEBODIED AIRCRAFT AND THAT THE EUROPEAN COMPETITOR, AIRBUS INDUSTRIE A-300B, HAS BEEN ELIMINATED DUE TO RANGE DEFICIENCIES.

HOUGHTON

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BEIRUT 14672 091920Z

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, COMMERCIAL AIRCRAFT, AIRCRAFT SALES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974BEIRUT14672
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740357-0242
From: BEIRUT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741251/aaaabrna.tel
Line Count: 60
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 264419; KUWAIT 5161
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 04 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 JUN 2002 by colstocv>; APPROVED <15-Aug-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: BOEING SALES EFFORT KUWAIT
TAGS: EAIR, KU, KUWAIT AIRWAYS
To: STATE LONDON
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005